

CALL FOR APPLICATION
I LEVEL MASTER'S PROGRAM IN
"AIRLINE MANAGEMENT AND REGULATION OF THE AVIATION INDUSTRY"
(IV edition)
Academic Year 2025/2026

THE DIRECTOR

SEEN the Law 07.08.1990, no. 241 "New administrative procedure rules and right of access to the administrative documents" and subsequent additions and modifications;

SEEN the Law 19.11.1990, no. 341 "Reform of the didactic university regulation";

SEEN the Law 05.02.1992, no. 104, as modified by the law 28 January 1999, no.17, "Framework law for assistance, social integration and rights protection of the handicapped persons";

SEEN the Decree Legislative 25.07.1998, no. 286 and subsequent additions and modifications "Consolidated Text concerning control of immigration and rules on foreigners conditions";

SEEN the D.P.R. 31.08.1999 no. 394 "Regulation containing implementing rules of the consolidated text of provisions concerning control of immigration and rules on foreigners conditions, according to article 1, para. 6, of the legislative decree 25 July 1998, no. 286";

SEEN the D.M. 03.11.1999, no. 509 "Regulation containing rules concerning the autonomy didactic autonomy of universities", as modified with D.M. 22.10.2004 no. 270;

SEEN the D.P.R. 28.12.2000, n. 445 "Consolidated Text of the legislative and regulatory provisions in the field of administrative documentation";

SEEN the Legislative Decree 30.06.2003 no. 196 "Code for the protection of personal data" and subsequent additions and modifications;

SEEN the Law 08.10.2010 no. 170 "Rules in the field of specific learning diversity in school environment";

SEEN the Legislative Decree 10 August 2018 no. 101 “Provisions on the adaptation of the national standards to the regulation (EU) 2016/679 of the Parliament European and of the Council, of the 27 April 2016, relative to the protection of persons with regard to the treatment of personal data, as well as to free movement of data, repealing directive 95/46/CE (general regulation on the protection of data)”, that has modified the Legislative Decree 30 June 2003, n. 196, "Code for the protection of personal data";

SEEN the Law 12.04.2022 no. 33 “Provisions on contemporary inscription to two superior education courses”;

SEEN the D.M. 29.07.2022 no. 930 “Provisions on contemporary inscription to two university courses”;

SEEN the Circular of the Ministry of the University and of the Research “Procedures for access, stay, enrolment of international students and the relative qualification recognition for the superior training courses in Italy”;

SEEN the D.R. 14.05.2012 no. 1244 “Statute of the University of Messina”, as modified with D.R. 30.12.2014 no. 3429;

SEEN the D.R. 22.07.2015 no. 1636 “Didactic Regulation of the University” (of Messina);

SEEN the D.R. 07.06.2020 no. 1463 “Regulation for the discipline of high education courses”;

SEEN the Resolution of the Department of Jurisprudence of the 18/02/2025, general University protocol no. 28014 of 25 February 2025, that approved the proposal of the new edition of the I level Master in “Airline Management and Regulation of the Aviation Industry” (IV edition), academic year 2025/2026;

SEEN the D.R. 09.09.2025 no. 2215, Protocol 120105 of 9 September 2025, that activated the new edition of the I level Master in “Airline Management And Regulation of the Aviation Industry” (IV edition), academic year 2025/2026;

SEEN the Framework-convention between the University of Messina and STASA of 19 July 2022 (Protocol no. 412/2022 of 14 November 2022).

DECREES

ART. 1. NEW EDITION OF THE I LEVEL MASTER IN “*AIRLINE MANAGEMENT AND REGULATION OF THE AVIATION INDUSTRY*” (IV edition) a.y. 2025/2026.

1.1 GENERAL PROVISIONS

the I level Master's program in *Airline management and Regulation of the Aviation Industry* (academic year 2025/2026) is activated at the University of Messina for a minimum number of 10 and a maximum number of 60 students.

The Direction of the Master's program has seat at the Department of Law.

The Master's program will be actually activated on condition that the minimum number (10) of enrolled students, fixed by the Regulation for the discipline of high education courses, is achieved.

1.2 OBJECTIVES AND STUDY PLAN OF THE MASTER'S PROGRAM

The master's programs are aimed to provide specific knowledge and cultural deepening in highly professional sectors, in connection with the work market and with the territorial reality.

A Master has the duration of 12 months. For to achieve the Master's diploma the student must have acquired at least 60 University Educational Credits.

The achievement of the credits corresponding to the training activities is subject to periodic tests and final assessment of the competences acquired in the field of the Master's program.

The achievement of the Master's diploma is subject to passing a final examination to evaluate the acquired skills, taking also into account the internship/stage activity.

The objectives and structure of the Master's program are described in the form attached to the present Call.

For every other information, please, consult the Regulation of the high education courses, above cited, as well as the section dedicated to this Course on the web page

<https://www.unime.it/didattica/post-laurea/corsi-di-alta-formazione-master-e-corsi-di-perfezionamento>

1.3 ATTENDANCE, INTERMEDIATE TESTS AND FINAL EXAMINATION

The training Course will be delivered through frontal lessons carried out in remote mode, using the platform Microsoft Teams and/or other telematic methods of the University. The training activities will be structured according to the provisions contained in the form attached to the present Call.

Attending the 75% of all training activities of Master's course is mandatory. Attendance frequency is carried out by means the attendance check. Every training and tutoring activity must be carried out under the direct control of tutors, designated by the Technical-Scientific Committee, on proposal of the Director.

The Technical-Scientific Council will be able to decide to suspend or exclude the participant if no-attendance, lack of payment non-regularity or failure to pass the intermediate tests and final examination will be ascertained.

ART. 2. REQUIREMENTS FOR ACCESS

2.1 QUALIFICATION REQUIRED

Admission to the Master is subject to the possession of the following qualification:

- I level (or superior level) academic degree or of other equivalent qualification issued abroad by aa recognized university, according to the current legislation.

The candidate must certify, under penalty of exclusion, the possession of the above cited requirements of admission, according to the D.P.R. no. 445/2000 and subsequent additions and modifications, in compliance with the subsequent article 6.

All candidates are admitted/e with reserve. The Administration will exclude, successively and in every phase of the procedure, those who not are in possession of the qualification and admission requirements of the call of application and/or declared.

2.2 DISPOSITIONS FOR THE HYPOTHESES OF CONTEMPORARY INSCRIPTION TO TWO COURSES OF STUDY

It is admitted the contemporary enrollment to a master's program and to another study course activated at this or other Universities, according to the D.M. no. 930 of 29 July 2022.

The compatibility cases are described to the page <https://www.unime.it/didattica/immatricolazioni-e-iscrizioni/contemporanea-iscrizione-due-corsi-di-istruzione-superiore>.

In the case of mandatory attendance to one of the two study courses the enrollment to a second study course without compulsory attendance is admitted, except for the courses for the which obligatory attendance is requested only for traineeship activities, prior authorization from the Collegiate Bodies of the two study courses.

In phase of enrollment, the candidate has to attach the self-certification relative to the attendance at the first study course, attaching also the didactic plan.

2.3 PROVISIONS FOR THE FOREIGN CITIZENS

EU citizeness and citizens of States not members of the Union European, who have a degree issued by foreign Universities and comparable (for duration and content) to the Italian title academic required for the access, can apply. The title must be obtained in the terms above indicated.

RECOGNITION OF QUALIFICATION

If the qualification achieved abroad is not already been recognized, the admission is subordinate, exclusively to such ends, to the verification of compatibility of the qualification from the selection Commission.

In such case, the aforesaid candidates must accompany the application with the documents useful to allow the selection Commission to rule on the compatibility request:

The application must be accompanied by the following documentation:

- Original degree diploma. The citizens/e of States Members of the Union European can self-certify it;
- official translation in Italian, only whenever the title not is released in English, French, Spanish. The interested can appoint local translators and then ask the Italian Diplomatic Representative, competent for territory, the conformity certification of the same translation (v. <https://www.esteri.it/mae/it/servizi/italiani-all-estero/traduzione-e-legalizzazione-documenti.html>);

- legalization, issued by the authority competent to legalize the document certifying the possession of the qualification. The legalization is not necessary if the Country where qualification has been achieved adheres to the Hague Convention (1961). In this case, the legalization is replaced by the Apostille that validates the authenticity of the document. It is not necessary any legalization if the qualification is issued by an institution from Belgium, Denmark, France, Ireland, Latvia (Brussels Convention 1987), Germany (Rome Convention 1969), Austria (Vienna Convention 1975).
- or
- declaration of value *in loco*, released by the Italian Consular Representation of the foreign Country (competent for territory) in which the institution that issued the qualification is located.

In the case in which the qualification has been issued by a Country that requires by law the legalization, the Italian Embassies issue the declaration of value only after that the qualification has been legalized from the competent authority of that Country.

The declaration of value will have to include the date and the vote of degree and the information on the evaluation system of the academic qualification achieved in the foreign Country (minimum and maximum achievable vote). The conversion of the eventual vote of the final degree exam will be effected by the selection Commission on the base of information provided by the Italian Representation in the value declaration regarding the evaluation system of the Country in which qualification has been achieved and the scale of the values to which the final grade refers. Whenever it is not possible to obtain such data from the documentation submitted, the selection Commission will attribute *ex officio* the lowest score.

The declaration of value can be substituted by the *Diploma Supplement*, drawn up according to the European Commission's model for academic qualification released by Institutions of Countries adhering to the Space European of the Superior Education.

The declaration of value can be moreover substituted by certificates issued by CIMEA, as the center ENIC-NARIC for Italy, that contain all information reported in the declaration of value, necessary for the evaluation of the study qualification (<https://www.cimea.it/>).

For all that is not expressly provided for herein, please, refers to the web site: <http://www.studiare-in-italia.it/studentistranieri>.

The EU candidates wherever resident and the extra-EU candidates regularly staying in Italy from at least one year, ex article 39, para. 5, of legislative decree 25 July 1998, n. 286, as modified by

article 26 of the law 30 July 2002, no. 189, in possession of study qualification achieved abroad, access to the same conditions and with the same requirements of the Italian citizens.

CANDIDATES NOT RESIDENT IN ITALY

To the extra-EU candidates apply the provisions established by the current rules and specified by the University and Research Ministry.

The application of pre-inscription will have to be presented also on the University portal (<https://universitaly-private.cineca.it/index.php/registration/firststep>) and will be then validated following the admission to the Master.

Once the application has been validated, the candidate will have to apply for a visa from the competent diplomatic-consular Representation, following the procedure best described to the link https://universitaly-private.cineca.it/uploads/universitaly-pubblico/Circolare_2025-2026_studenti_internazionali.pdf.

For informations, also in order to the pre-registration to the competition, the candidates interested will be able to contact the Welcome Point (located in Via dei Verdi, 98122 – Messina; email welcomepoint@unime.it – tel +390906768300 – web site <https://international.unime.it/welcome-point>).

2.3 CANDIDATES WITH DISABILITY AND CANDIDATES DIAGNOSED WITH ASD

The candidates with disability, according to the Law no. 104 of 5 February 1992 and successive integrations and modifications, and the candidates with specific learning difficulties, according to the Law 8 October 2010 no. 170, for the access to the places where teaching activities and intermediate/final exam take place, can benefit of specific aids or compensatory measures, as well as of additional times, after being included the medical certificate that he/she holds.

The candidates with disability or diagnosed with DSA resident in foreign countries, that intend to take advantage special measures, must submit the legalized certificate attesting the condition of disability or of specific learning difficulties, released in the country of residence, accompanied by a official translation exclusively written in Italian or English translation.

The University offices tasked with reviewing the aforesaid certificate verify that the foreign documentation certifies a condition of disability or of specific learning difficulty, recognized by the Italian law.

For more information, please contact the Services Disability Operative Unit/ASD, Dr. Marisa Currao, e-mail servizi.dd@unime.it, tel. 090/6765066.

ART. 3. PROCEDURE FOR REGISTRATION

3.1 TIMEFRAME OF THE ADMISSION PROCEDURE

FULFILLMENT	TERM
Application	within the hours 23:59 of the 31 March 2026
Publication of the list/ranking of candidates admitted to the Master's program	Entro 15 giorni dalla scadenza del termine di iscrizione al concorso
Enrollment	The dates will be published on the site of Ateneo (University)
Payment first installment	Contextual to the matriculation
Payment second installment	Within six (6) months from the date of enrollment
Scheduled start	April 2026

3.2 REGISTRATION PROCEDURE

In order to be admitted to the Master's program competition, the candidate must:

1. to apply, following **exclusively** the **"pre-inscription on-line"** procedure at the link <https://unime.esse3.cineca.it/Home.do>, accessible from any computer provided of connection internet, **within and not beyond the term indicated to the paragraph 3.1**, under penalty of exclusion. After such hour the procedure will be deactivated.
Applications delivered by hand or sent by post, e-mail or pec are not accepted.

2. during the application phase, **to pay the contribution for the organization of the competition, equal to € 50.00 (fifty/00 euro)**, not refundable for any reason;
3. once the procedure is completed, it is recommended to print the application form.

The following documents must be attached, in .pdf format, to the appropriate spaces on the esse3 platform, together with the application form referred to in point 1:

- ✓ Self-certification, submitted according to the Presidential Decree no. 445/2000, to be in possession of a degree, including the date of graduation, the degree grade, and the exams passed, the name of each subject, the corresponding scientific disciplinary sector, the number of credits, the final exam date, and the corresponding grade.
- ✓ Photocopy of a valid identity card, duly signed by the candidate.
- ✓ Self-certification, submitted according to the Presidential Decree no. 445/200, relating to the simultaneous attendance of another study course only for those intending to follow the Master's program as a second course;
- ✓ For those intending to benefit of the aids referred to in paragraph 2.3, a copy of the disability or Law 104/92 certificate, issued in accordance with the law.

All candidates will be admitted under condition to the selection procedure

The University Administration may, at any time, decide to exclude them, due to failure to meet the required requirements. This decision will be communicated to the interested party via certified email.

Likewise, if the documentation submitted by the candidate reveals false or misleading statements, without prejudice to the penalties provided for by the Criminal Code and specific laws on the matter (Articles 75 and 76 of Presidential Decree No. 445/2000), and possible damage compensation actions by the interested parties, any enrollment in the Master's program will be cancelled, any benefits granted will be recovered, and university fees and contributions paid, including the €50.00 fee paid for participation in the selection process, will be withheld.

ART. 4. SELECTION COMMISSION

The Selection Commission is composed of members of the Technical-Scientific Committee, with the support of the administrative secretariat. Their names are listed in the form attached to this Call.

ART. 5. LIST OF ADMITTED - GENERAL RANKING

Admission to the Master's Program will be granted to those who, in relation to the number of available places, are placed in a useful position in the ranking compiled on the basis of the overall score obtained following the evaluation of qualifications.

Selection and ranking will not be made, but only a list of admitted candidates will be published, if the number of candidates is lower than the maximum number of available places. The list of admitted candidates or the general ranking will be published on the University website, in the news and notices section of the page dedicated to the Master's Program, accessible at <https://www.unime.it/didattica/post-laurea/corsi-di-alta-formazione-corso-di-perfezionamento-e-corsi-di-perfezionamento>.

This publication will be the only official means to post the results of the admission procedure.

Candidates placed in a useful position in the ranking list must enroll in the Master's program by the deadline and according to the procedures set out in Article 6 of this Call, entitled "ONLINE ENROLLMENT PROCEDURE."

ARTICLE 6. ONLINE ENROLLMENT PROCEDURE

All **successful** candidates must **enroll no later than the deadline indicated in paragraph 3.1, ONLY** using the online procedure, i.e., by connecting to the website <https://unime.esse3.cineca.it/Home.do>.

The aforementioned procedure requires the following:

- ✓ payment of the first installment of university fees (including the Regional Tax for the Right to Education, virtual stamp duty, and insurance), using the PagoPA payment system;
- ✓ uploading a photocopy of the identity document and tax code;
- ✓ for applicants residing abroad, uploading a copy of their official Italian tax code and residence permit.

Anyone who fails to comply with the above requirements by the established deadline will be considered to have withdrawn his/her application.

Following the withdrawal of application by successful candidates, and in all other cases in which the advertised places become vacant, the notice of the progression of the merit ranking, until the

maximum number of registered students is reached, will be published by the relevant Office will publish on the University website and, in particular, in the dedicated Master's page <https://www.unime.it/didattica/post-laurea/corsi-di-alta-formazione-corso-di-perfezionamento-e-corsi-di-perfezionamento>, so that the candidates immediately following in the ranking can proceed with enrollment **by the deadline indicated in the notice.**

ART. 7. TUITION FEES

7.1 PAYMENT METHODS

Candidates enrolled in a Master's program are required to pay the tuition and fees set forth in the forms attached to this Call. Payment may be made in the following ways:

- First installment (including the Regional Tax for the Right to Education, Virtual Stamp Duty, and Insurance) of € 500.00 (five hundred euros), to be paid immediately upon enrollment. Late payment of this installment is not permitted; failure to pay by the aforementioned deadline will be considered a withdrawal from the Master's program;
- Second installment of € 2,500.00 (two thousand five hundred euros), to be paid within six months of the enrollment date.

The first enrollment installment must be paid peremptorily together with enrollment.

7.2 INSURANCE COVERAGE

All students enrolled at the University are covered by a specific insurance policy for accidents related to training activities..

ART 8. EXAM FINAL AND ACHIEVEMENT TITLE

At the end of the Course, a final exam will be held according to the procedures indicated in the attached forms.

To be admitted to the exam, students must pass the intermediate tests and have paid the relevant fees.

Candidates must complete the qualification application process by accessing their personal area on the esse3 platform and following the relevant procedure (https://archivio.unime.it/sites/default/files/guida%20conseguimento%20titolo_0.pdf) no later than the twentieth day before the final exam.

The exam is held in person before a selection Committee. The maximum grade is 110/110, with the possibility with the possibility of obtaining honors. The minimum passing grade is 60/110.

The final exam, which assesses the overall skills acquired for the first-level Master's program in *Airline Management and Regulation of the Aviation Industry*, will be conducted by a selection Committee composed of members of the Technical-Scientific Committee or a special committee designated by the Master's Director, in consultation with the Department Director. The final exam consists of the discussion of a thesis, work project, etc., written in Italian or English, on topics covered during the Master's program.

ART. 9 NOMINATION OF THE RESPONSIBLE OF THE PROCEDURE

Pursuant to Law No 241/90, the person responsible for the administrative procedure is:

- The Director of the Master's Program for the admissions procedure until the publication of the list or ranking of admitted students;
- the Head of the Master's Program Operational Unit, Dr. Maria Franzò, for the publication of this announcement on the University website, the collection and transmission of admission applications, and the enrollment process.

Candidates have the right to access the documents relating to the competition procedure in accordance with the procedures set forth in Chapter V of Law No. 241/90, as well as the Implementing Regulation pursuant to Presidential Decree No. 184/2006.

For procedural documents subject to publication requirements pursuant to Article 19, paragraphs 1 and 2, of Legislative Decree No. 33/2013, the access procedure is governed by the aforementioned Legislative Decree.

ART. 10. TREATMENT OF THE DATA PERSONAL

The processing of candidates' personal data will be carried out in compliance with the European General Data Protection Regulation (GDPR) No 679/2016.

The relevant information, which can be consulted during the application process, is available in the University's privacy policy section at <http://www.unime.it/it/ateneo/privacy>.

Conferral of the personal data indicated in the call for applications and in the registration process on the esse3 platform is mandatory in order to participate to the application process and all subsequent operations, including determining the score achieved following the admission tests.



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The personal data provided on the esse3 platform may also be processed by the University for its institutional purposes.

ART. 11 NORMS OF SAFEGUARD

For any matters not covered by this announcement, please refer to the relevant provisions in force.

Administrative information can be requested from the Advanced Courses Operational Unit by email: master@unime.it or by calling the info point at the tel. number +39 0906768300.

THE DIRECTOR

(signed digitally)

R.P.A. Dr.ssa Maria Franzò –U. Op. master

DESCRIPTIVE FORM
MASTER OF I LEVEL IN
AIRLINE MANAGEMENT AND REGULATION OF
THE AVIATION INDUSTRY
(IV edition)
Academic Year 2025/2026

SECTOR /AREA

GIUR-02/B (LAW OF THE NAVIGATION AND OF THE TRANSPORTS)

REQUIREMENTS OF ADMISSION

Are required: a university degree lasting at least three years (according to the ordinances in force before the Ministerial Decree No 509/99); a degree obtained according to the Ministerial Decree No 509/99; degree achieved according to the Ministerial Decree No 270/04; equivalent qualification obtained abroad, recognized suitable by the Committee Technical Scientific of the Master to the sole ends of the enrollment to the Master; every other title of study foreseen by the current legislation that allows the access to the university Masters. The aforesaid titles of access will have to be achieved in disciplines juridical, economic, politological, social, linguistic and humanistic, engineering, or in other disciplines afferent to the thematics treated in the course of the Master. Can participate to the selection and be admitted with reserve to the attendance of the Master also those who are candidates to achieve the title required for the access. In case of outcome positive of the selection, such candidates will be able to perfect the inscription to the Master, to condition that achieve the title required within the session of December of the year academic 2024/2025. In the case of applications of participation in number superior to the limit maximum (60) oneself will proceed to a selection

FINALITY

The Master has the finality of to provide to the participants knowledges and competences specialized in the ambit of the management of the air companies and of the norm of the sector aeronautic. The Master proposes oneself of to form figures professional able to to operate in the complex and dynamic context of the air transport, with particular attention to the aspects juridical, economic, managerial and technical-operative. The course is addressed to graduates (male and female) and to professionals who intend to deepen their own knowledges and to acquire competences advanced in the ambit of the air transport. The Master is characterized by an approach inter-disciplinary, that integrates the knowledges juridical with those economic and managerial, to offer a vision complete and articulated of the sector. The didactic path foresees the deepening of the thematics relative to the regulation of the air transport, to the management of the air companies, to the safety and security, to the maintenance of aircraft, to the ground operations and flight operations, to the human factors and to the training. The Master is structured in modules didactic, frontal lessons, seminars, case studies, testimonies of experts of the sector and a period of traineeship (stage) curricular. The didactic activities will be carried out in modality telematic, through the utilization of the platform Teams and/or of other modality telematic of the Ateneo (University). The frequency is obligatory in measure of the 75% of the duration overall of the Course.

LANGUAGE

Italiano/english

DEPARTMENT – SSD

Department of Law – GIUR-02/B Maritime and Transport Law

SPECIFIC OBJECTIVES

The Master's program aims to provide the knowledge and skills necessary to confidently approach the many sensitive issues affecting the air transport sector, and airlines in particular, from a regulatory, economic, and managerial perspective, acquiring expertise in the relevant fields of law and management. The success of any company, and even more so of a complex organization like an airline, is closely linked to the success of its organizational management, as managers have the delicate task of administering, directing, strategically planning, and managing resources to achieve the company's objectives (*corporate management*).

EDUCATIONAL OBJECTIVES

The curriculum, as outlined below, is functionally aligned with the specific objectives outlined above. It aims to highlight the specifics of maritime and transport law, labor law, transport economics, and business economics as applied to the aviation sector. Greater emphasis, however, is placed on the specific technical and managerial aspects of airline management. The educational objectives reflected in the curriculum are designed to facilitate entry into the workforce, as defined by the Master's program, with particular emphasis on management careers within airlines and other companies involved in air transport, as well as within organizations and institutions operating in the aviation sector.

TEACHING STRUCTURE

The curriculum is divided into 20 modules, covering legal (navigation and transport law, labor and social security law, corporate law, and bankruptcy law), economics (transport economics, business economics, business organization, applied economics, corporate finance, business organization, etc.), technology (transport technology, infrastructure, aerodynamics, *safety management*, *security*, *flight operations*, *ground operations*, maintenance), and history (history of aviation). The Master's course will be held entirely *online*, using the *Microsoft Teams* platform, on *weekends*. Lectures and exercises, based on an experiential approach, will be held in Italian/English and will preferably be held on Friday afternoons (4-5 hours) and Saturday mornings (4-5 hours).

ATTENDANCE AND FINAL EXAM: Attendance at the Master's course is mandatory for a minimum of 75% of the total duration of the course, and will be assessed through attendance. Absences are permitted for up to 25% of the total duration of the Master's program. Students who exceed the percentage of absences indicated above or fail to comply with their obligations will forfeit all rights and will not be admitted to the final exam by the Technical-Scientific Committee. The schedule will be communicated by the Master's Director prior to the start of the Master's program. The internship is mandatory and may be completed, in whole or in part, remotely.

Organizational activities will take place at the CUST.

Master's students are subject to the provisions of law and regulations regarding university students, subject to any amendments and new legislation.



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To be admitted to the final exam to assess the overall skills acquired for the qualification of a First Level Master's Degree in *Airline Management and Regulation of the Aviation Industry*, the student must have passed the intermediate tests, taken at the end of each module. The final exam will be conducted in person by an examining commission composed of members of the Technical-Scientific Committee or a special commission designated by the Director of the Master's Program, in consultation with the Director of the Law Department. The exam will consist of the discussion of a *thesis, work project, etc.*, written in Italian or English, on topics covered during the Master's Program.

Students who drop out of the Master's Program may, upon request, still be awarded the specific university credits earned for one or more modules, based on the results of the intermediate assessments of the skills acquired.

COURSE AND TRAINING CREDITS			
TOTAL CFU: 60			
MODULE	SPECIFIC EDUCATIONAL OBJECTIVES AND CONTENTS	HOURS	CFU
1) Navigation law/aeronautical law	- Sources of Air Navigation Law and Analogy - Freedoms of the Air and Traffic Rights: Legal Aspects - American <i>Deregulation</i> and European Liberalization: Legal Aspects - Civil Aviation Bodies and Organizations (ICAO, Eurocontrol, EASA, ENAC, ENAV, ANSV, IATA, etc.) - The Operator - Aviation Licensing: Regulatory Aspects - Liability in the Event of Aircraft Accidents, Guarantee Position, and Just Culture Principles - Airport Management: Legal Aspects etc.	48	8
2) Labour law, industrial relations and social security	- Sources of Labor Law - What is Labor Law - Recall, Suspension, Dismissal, Reinstatement - Special Categories of Workers: Maternity, Law No.	24	4



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STASA



	104/92, Family Responsibilities, Disabled Persons - Part-Time Work: Characteristics and Application - The Main Labor Laws - Maintenance of Workers' Rights in the Event of Transfer of a Business Unit (Article 2112 of the Civil Code) - Case Study: Unfair Dismissal - First- and Second-Level Employment Contracts - Trade Unions and Professional Associations; Recognition, Dialogue. - The 2014 Interconfederal Agreements - Social Security (State, Supplementary, Individual) - FondAereo - Healthcare - Sanivolo - The Strike Procedure (Law No. 146/90) - Cooling-off Procedure; The Role of the Government - Workers' Rights During Strikes - The Fornero Law and the Jobs Act - Redundancy Fund and NASPI - etc.		
3) History of Aviation	-History of Aviation - The First Flight - The Birth of Airlines - Types of Flight - The Birth of Low-Cost Airlines	6	1



	etc.		
4) Aeronautical engineering (fundamentals)	- Aircraft Structure (Configurations) - Aerodynamics - Engines and Propulsion - Materials Science and Onboard Systems - Meteorology etc.	6	1
5) Transport economics	- Basic economic concepts (perfect competition, oligopoly, monopoly) - Airline cost factors (CASK, RASK, cost per passenger kilometer, load factor, break-even, etc.) - Imposed costs (ATC, Airport Taxes, IATA, etc.) - Freedoms of the air and traffic rights: economic aspects - Evolution of air transport, American deregulation and European liberalization: economic aspects etc.	9	1,5
6) Cargo & Business Jet Sector	- Cargo: Route Analysis - P2F Reconfiguration - Load Factor - Logistics - Main Freight Routes - The Role of the Freight Forwarder - Customs - Business Jets: Aircraft Models and Fleets - Global Market Development: Case Study: China. The Business Model - Warren Buffett's NetJets Case and Flight Safety - Private Aviation and the Pandemic - Business Jet Sales	12	2



	- The Growth of Private Terminals etc.		
7) Licenses, certifications, inspections	- Aviation licenses: requirements for acquisition and maintenance - AOC (Air Operator Certificate): concept, requirements, certification procedures, and timeframes. - Ramp Inspection: SAFA/SANA procedures etc.	15	2,5
8) Litigation in the aeronautical sector	- The main areas of concern in litigation - Disputes with the State, commercial partners, and workers. - A case study: the Alitalia-KLM dispute - Critical insights and technical-legal commentary on some key aspects of domestic, EU, and international regulations specific to air transport. - The carrier and the passenger (direct channel, Res & Ticketing) - The carrier and its intermediaries (indirect channel: agents and tour operators; distributors - GDS) etc.	9	1,5
9) Bankruptcy of an airline (commercial/corporate/bankruptcy law)	- Laws on special administration (Marzano Law and Prodi bis) - Insolvency proceedings - The role of the judge - The role of the Ministry of Economic Development - Commissioners' acts - Liquidation	9	1,5



	etc.		
10) Business economics and management - corporate accounting	- Aircraft Performance - Fuel Purchasing (Policy) - Leasing (Contracts, Lessor and Lessee, Liability, Acceptance and Clauses; Management Profiles) - Supplies and Procurement - How to Read an Airline Financial Statement - Management Control of an Airline etc.	15	2,5
11) Air transport strategy, policy and finance	- The Air Transport Value Chain - Airline Management - Competitive Landscape - Business Model and Business Plan - Revenue Management - Productivity and Costs - Fuel Hedging - Distribution - The Network etc.	12	2
12) Commercial activity	- Divergent policies: legacy and low-cost - Identifying the sales target - Selling through different channels - Press office and public communication - Opening new channels: market research, surveys - Advertising - Branding - Partnerships and code-sharing - Loyalty Marketing etc.	15	2,5
13) <i>Compliance monitoring</i>	- The concept of compliance - Legal requirements - The Management System	12	2



	etc.		
14) Communication	- Media communication - Internal communication - Institutional communication etc.	3	0,5
15) Maintenance	- EASA Part-145 - CAMO (Continuing Airworthiness Management) - Aircraft inspections (A, B, C, D) - Maintenance reserves etc.	9	1,5
16) <i>Flight Operations</i>	- Personnel selection - Flight scheduling system - Operational coordination and operational watch - Technical-operational office - Network: aircraft performance in the operational environment - Flight dispatch etc..	18	3
17) <i>Ground operations</i>	- Duties of the Ground Nominated Persons - Ticketing - Centering - The ramp - Baggage sorting - Special assistance - Dangerous goods etc..	15	2,5
18) <i>Training</i>	- How to establish an ATO (Air Training Organization) - Regulatory requirements - Dangerous goods, security (Legislative Decree no. 81/2008) - Training programs - Transition programs - Personnel licensing etc.	15	2,5



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19) <i>Human factor & safety</i>	- Theoretical foundations of the human factor - Safety models - Human error - Human performance and limitations - Teamwork (CRM, NOTECHS) - Organizational factors - Automation and ergonomics - Psychological resilience and peer support etc.	15	2,5
20) <i>Security</i>	- Security laws - Infrastructure - Agent training - Onboard inspections - Cybersecurity	9	1,5
TOTAL LESSON HOURS/CFU		276	46
TOTAL INTERNSHIP HOURS /CFU		224	10
TOTAL INDIVIDUAL STUDY HOURS		850	
TOTAL HOURS FOR THESIS DRAFTING/DISCUSSING		150	4
TOTAL HOURS/CFU		1500	60

WEBSITE

<https://www.unime.it/it/corsi-di-alta-formazione>

MASTER'S DIRECTOR

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Antonio Chialastri	President STASA	-----	STASA Centro Studi, Roma

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NOMINATIVO	QUALIFICA	DIPARTIMENTO
Maurizio Pinizzotto	Administrative Secretary of the Department	Department of Law
Claudia Pagano	Administrative contact of CUST Euromed	CUST Euromed

REGISTRATION FEE
€3,000.00 (1st installment €500.00 to be paid upon registration; 2nd installment €2,500.00 to be paid within six months of the registration date)